

RFP 2011 Computer Workstation Evaluation							
Evaluation Criteria	Percentage	Nor-Tech	%	Dell	%	CDW-G	%
Final Proposal Price	40%						
Configuration #1		\$730.00	40.00%	\$873.29	37.62%	\$1,345.20	24.42%
Configuration #2		\$950.00	40.00%	\$1,250.48	34.19%	\$1,715.20	24.92%
Configuration #3		\$788.00	40.00%	\$1,182.62	29.99%	\$1,680.20	21.10%
		\$2,468.00	120.00%	\$3,306.39	101.80%	\$4,740.60	70.44%
Total Percentage/ Weighted		Average/3 prices	40.00%	Average/3 prices	33.93%	Average/3 prices	23.48%
comments:		Meets configuration specifications		Dell Systems, exceeds configuration specifications		HP Systems, exceeds configuration specifications	
Service - to include customer service before & after sale, returns or repairs	15%	15%		13%		15%	
comments:				Non-US Customer Service			
Financial Stability	15%	15%		15%		15%	
comments:							
Warranty	10%	10%		9%		8%	
comments:		5 year warranty		4 year extended warranty		3 yr warranty/variable options	
Availability of Product	10%	9%		8%		10%	
comments:		7-14 days		4-30 days		2-10 days	
References	5%	5%		4%		5%	
comments:		all references favorable		all references favorable w/1 negative comment regarding service		all reference favorable	
Adherence to the criteria set forth in the specifications of the RFP	5%	3%		5%		3%	
comments:		excluded response to contract terms & conditions, & lease options. Did supply on request				CDW Disclaimer for T&C's, CDW's T&C's to govern	
Total Percentage/ Weighted	100%	97.00%		87.93%		79.48%	